

Smokecraft Clarendon LLC
Profit and Loss
January 2025

	Total	
	Jan 2025	% of Income
Income		
All Sales, Comps and Discounts		0.00%
5100 Food Sales	115,940.58	86.23%
5110 Goodwill Comps	-351.41	-0.26%
5115 Goodwill Bar Comps	-11.00	-0.01%
5120 Guest Complaint Comps	-144.75	-0.11%
5131 50% Employee Discounts	-383.01	-0.28%
5150 Discounts Marketing	-558.63	-0.42%
5160 Dining Privileges (mgr/chef)	-169.48	-0.13%
5180 NA Beverage	1,769.58	1.32%
5210 Liquor Sales	9,169.02	6.82%
5220 Wine Sales	1,300.00	0.97%
5230 Bottled Beer Sales	1,075.30	0.80%
5240 Draft Beer Sales	6,157.65	4.58%
Total All Sales, Comps and Discounts	\$ 133,793.85	99.51%
Other Income and Expense		0.00%
5300 Sundry Sales	262.50	0.20%
5910 Service Charge Revenue - Catering	394.88	0.29%
Total Other Income and Expense	\$ 657.38	0.49%
Sales of Product Income	6.50	0.00%
Total Income	\$ 134,457.73	100.00%
Cost of Goods Sold		
Cost of Sales		0.00%
6110 Meat Cost	23,869.40	17.75%
6120 Poultry Cost	3,398.34	2.53%
6130 Seafood Cost	621.85	0.46%
6140 Dairy Cost	6,653.07	4.95%
6150 Produce Cost	5,112.42	3.80%
6160 Bakery Cost	1,862.31	1.39%
6170 Grocery Cost	13,751.93	10.23%
6180 NA Beverage	1,986.66	1.48%
6210 Liquor Cost	6,212.85	4.62%
6220 Wine Cost	1,130.15	0.84%
6230 Bottled Beer Cost	598.42	0.45%
6240 Draft Beer Cost	4,300.60	3.20%
Total Cost of Sales	\$ 69,498.00	51.69%
Total Cost of Goods Sold	\$ 69,498.00	51.69%
Gross Profit	\$ 64,959.73	48.31%
Expenses		
A. Payroll Expenses		0.00%

6310 Management Salaries	17,942.25	13.34%
6311 Direct Labor - FOH	4,923.92	3.66%
6312 Overtime Labor - FOH	10.51	0.01%
6313 Training Labor	733.34	0.55%
6314 Direct Labor - BOH	36,914.84	27.45%
6315 Overtime Labor - BOH	97.02	0.07%
6510 Payroll Taxes	7,090.31	5.27%
6540 Parking	200.00	0.15%
6570 Group Insurance	770.59	0.57%
6580 Workers Compensation	862.66	0.64%
6615 Payroll Processing Fees	278.00	0.21%
Total A. Payroll Expenses	\$ 69,823.44	51.93%
B. Controllable Expenses		0.00%
6500 3rd Party Delivery Expense	6,949.67	5.17%
6710 Operating Lease/Rentals	414.56	0.31%
6790 Other Contracted Services	1,000.00	0.74%
7000 Register Over/Short	-119.16	-0.09%
7040 Cleaning Supplies	481.99	0.36%
7045 Dish Chemicals	370.11	0.28%
7060 Linens	792.72	0.59%
7105 To Go Supplies	1,629.72	1.21%
7106 Catering Supplies	1,471.40	1.09%
7110 Operating Supplies F&B	1,513.94	1.13%
Total B. Controllable Expenses	\$ 14,504.95	10.79%
C. General & Administrative		0.00%
7190 Other Contracted Services-Admin	494.95	0.37%
7195 Accounting Services	2,500.00	1.86%
7220 Bank Charges & Fees	59.25	0.04%
7230 Licenses & Permits	193.13	0.14%
7250 Credit Card Commissions	2,771.10	2.06%
7270 Dues & Subscriptions	48.00	0.04%
7285 Gen. Liab Insur/Key Man	1,083.59	0.81%
7290 Legal & Professional Services	2,500.00	1.86%
7320 Office Supplies & Postage	82.89	0.06%
7350 Tele/internet/cable	757.88	0.56%
7360 Travel	151.55	0.11%
Total C. General & Administrative	\$ 10,642.34	7.92%
D. Advertising and Promotion		0.00%
7435 Advertising & Marketing	558.68	0.42%
Total D. Advertising and Promotion	\$ 558.68	0.42%
E. Repair & Maintenance		0.00%
7500 Repairs & Maintenance	10.17	0.01%
7630 R&M - Plumbing	380.59	0.28%
7695 Cleaning Service	3,680.00	2.74%
7710 Maint Contract - HVAC & Refrigeration	625.00	0.46%
7720 Maint Contract - Other Equipment	510.00	0.38%
7750 Pest Control	85.00	0.06%

Total E. Repair & Maintenance	\$	5,290.76	3.93%
F. Utilities			0.00%
7810 Electricity		3,466.02	2.58%
7820 Gas		2,216.71	1.65%
7830 Water & Sewer		527.00	0.39%
7840 Firewood		143.31	0.11%
Total F. Utilities	\$	6,353.04	4.72%
G. Facility Expense			0.00%
8010 Rent & Lease		12,730.64	9.47%
8015 Common Area Maintenance		2,464.00	1.83%
8020 Property Insurance		111.00	0.08%
8030 Property Taxes		3,039.57	2.26%
Total G. Facility Expense	\$	18,345.21	13.64%
Total Expenses	\$	125,518.42	93.35%
Net Operating Income	-\$	60,558.69	-45.04%
Other Expenses			
8101 Interest Income		-209.34	-0.16%
Total Other Expenses	-\$	209.34	-0.16%
Net Other Income	\$	209.34	0.16%
Net Income	-\$	60,349.35	-44.88%

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